



# USDA BROILER MARKET NEWS REPORT

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Poultry Programs

Market News Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were lower. Trade sentiment was barely steady to weak, mostly weak. Retail demand was slow, and food service was no better than moderate, best for fast food. Supplies were at least adequate and readily available with discounts offered to help clear product. In the parts structure, wings were sufficient and received most interest, the balance of items at least adequate with light movement. In production areas, live supplies were moderate. Weights were desirable to heavy.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 09/27-10/02/99 (cents per lb)

AREAS	US GRADE A		COMPOSITE		
	MAJORITY	WTD	LOADS	WTD	LOADS
		AVG		AVG	
Bos/New Eng	49.00-50.00	49.59	17	53.93	28
Chicago	40.00-44.00	44.51	51	47.45	84
Cincinnati	TFEWR	—	—	53.17	24
Cleveland	TFEWR	—	—	59.00	13
Denver	64.50	64.46	17	63.83	31
Detroit	39.00-43.00	44.82	11	49.54	34
Los Angeles	65.00	63.80	83	60.57	132
New York	39.00-51.00	43.23	46	52.64	101
Philadelphia	44.00-50.00	46.33	9	45.13	20
Pittsburgh	43.50-48.00	45.60	10	52.88	59
St. Louis	44.00-44.50	43.93	19	46.99	45
San Francisco	65.50	64.45	30	67.66	50

### Composite 12 City Weighted Average

Loads	09/27/99	Change/Last Wk	09/20/99	09/28/98
621	54.46	-1.31	55.77	69.68

WOG BROILERS (without giblets) - prices paid per lb delv'd to first receivers in trucklot and less than trucklot quantities.

REGIONS	MAJORITY	WTD AVG	LOADS
East	48.00-57.00	50.39	34
Central	46.00-52.00	52.78	60
West	40.00-68.00	54.57	47

### Southeast Area FOB Dock Equivalent

Mississippi	54.00-58.00	57.98	82
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### GEORGIA F.O.B. DOCK PRICES

The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 60.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

LOADS	RANGE	MONDAY FINAL WTD AVG FOB DOCK OR EQUIVALENT
1,201	39.00-64.00	58.16

The Georgia f.o.b. dock confirmed final weighted average prices on ice pack parts:

ITEM	WTD AVG (CENTS PER POUND)	VOLUME (000 POUNDS)
BREASTS - B/S	166.50	4,246
BREASTS - WHOLE	81.50	2,125
THIGH MEAT - B/S	59.00	578
LEG QUARTERS	20.50	9,290
WINGS	57.50	3,416

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was barely steady to weak. Demand following the weekend continued to be unaggressive with very limited trading. Supplies were at least sufficient for needs. In the parts structure, interest was best for wings with supplies balanced to well cleared. The remaining items were adequate to ample and slow to move. In production areas, live supplies were moderate. Weights were mostly desirable, but sometimes slightly heavier.

**WEST COAST REGION BROILER/FRYERS** Final majority prices 1 cent lower compared to last Monday's levels. Trade sentiment remained weak. Offerings ample with small sizes in the best position. Reported buying activity decreased. Retailer demand moderate at best. Dealers reported satisfactory weekend clearances. The Los Angeles negotiated WOG average decreased by 2.81 at 41.09 and the volume reported was reduced by 14 percent to 24 loads.

**MIDWEST REGION BROILER/FRYERS** The final majorities price into Chicago, St. Louis and Detroit were 3 cents lower from last Monday's final majorities. Majorities into Cleveland and Cincinnati were TFEWR. Trade sentiment barely steady to weak. Offers of whole birds and WOGs continue available. Retail demand slow. Distributive movement light to fair, best into fast food outlets in Chicago. Floor stocks adequate to heavy. Sizes desirable to heavy. Supplies of all parts items adequate to available. Trade sentiment weak on breast items, about steady on dark meat and fully steady on wings.

**NORTHEAST REGION BROILER/FRYERS** Trucklot buying interest on ready to-cook whole broiler/fryers was light. Offerings continued to be discounted with sales still hard to come by. Retail and distributive movement remained quiet with some interest beginning to develop for next week. The market tone was still extremely weak. In the parts market, product was also struggling for placement at increasingly competitive price levels.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was disappointingly light and unaggressive. Seller offerings were generally noted as fully adequate or readily available, particularly on the heavier sizes which were difficult to clear. Live supplies were at least moderate; weights were mostly desirable to heavier than desired. Processing schedules were light to heavy, mostly moderate to heavy. Less than trucklot asking prices were 1 cent lower at 50 to 62 cents. Trade sentiment remained weak and unsettled. In the parts complex, most items were fully adequate to ample for the light and highly selective buying interest.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA. **BRANDED U.S. GRADE A**

RANGE	50-73
WEIGHTED AVERAGE	56.17
NO. OF BOXES	7,160

\*6 of 8 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying was generally of a very light and spotty nature. Offerings, even at increasingly competitive price levels were doing little to stimulate buyer activity. Retail and distributive movement was also light and typical of a latter part of the month. The market tone was mostly weak and unsettled. PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

ITEM	CURRENT NEG TRADING*	WTD AVG**	VOL/LBS
BREAST - B/S	130-140	142.55	593,530
TENDERLOINS	150-155	155.21	87,080
BREAST - WITH RIBS	55-56	74.06	194,760
BREAST - LINE RUN	55	57.35	259,200
LEGS	25-26	30.36	365,680
LEG QUARTERS (BULK)	15-16	18.49	275,245
DRUMSTICKS	34-35	34.29	81,710
THIGHS	18-19	24.83	112,970
B/S THIGHS	70-71	71.48	34,600
WINGS (WHOLE)	57-58	65.16	165,480
BACKS AND NECKS (STRIPPED)	10-12	12.10	23,240
LIVERS (5 POUND TUBS)	55-60	64.93	16,736
GIZZARDS (HEARTS)	40-45	49.88	52,280

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

#### ARKANSAS BROILER/FRYER PARTS

F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS (000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	600	125.00-150.00	140-150	143.00
TENDERLOINS	100	160.00-171.00	-	166.60
BREAST - WITH RIBS	600	57.00-73.00	65-70	68.27
FRONT HALVES	720	39.00-70.00	45-50	46.06
LEGS	NO TRADING REPORTED			
LEG QUARTERS (BULK)	360	15.00-20.00	15-16	15.89
LEG QUARTERS (4/10)	1,660	18.50-21.00	18.5	18.59
WINGS (WHOLE)	146	50.50-68.00	55-56	55.07
DRUMSTICKS	NO TRADING REPORTED			
THIGHS	NO TRADING REPORTED			

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATE	ACTUAL	AVG WTS	ACTUAL	AVG WTS
	09/27	09/23	09/23	09/20	09/16
ALA	3,917	3,840	5.14	3,882	5.08
ARK	5,392	4,978	4.84	5,158	4.92
DELMARVA	2,371	2,461	5.07	2,559	5.08
KY-LA-TN	1,778	1,769	4.38	1,734	4.41
MISS	2,780	2,847	4.93	2,656	4.93
NC	2,460	2,439	5.66	1,619	5.44
TEXAS	2,123	2,108	4.69	2,047	4.70
TOTAL	20,821	20,442	4.98	19,655	4.91
MON	20,821(A)			19,655(A)	

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 27-Sep 1999 is estimated to be 31,151,000 up 5.62 percent from a week ago and up 11.03 percent from a year ago.

(Last week 29,494,000, last year 28,057,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND. POUNDS				
ITEM	(000)	RANGE	MAJORITY	WTD AVG
BREAST - B/S	840	140.00-189.00	140-145	151.10
TENDERLOINS	166	130.00-200.00	-	153.13
BREAST - LINE RUN	184	60.00-84.50	65-67	65.80
FRONT HALVES	TOO FEW TO REPORT			
LEGS	87	26.50-35.00	27-28	27.18
LEG QUARTERS (BULK)	476	14.00-19.00	15-16	15.89
LEG QUARTERS (4/10)	1,446	17.50-21.25	18-19	18.93
WINGS (WHOLE)	82	55.00-58.00	56-57	57.20
WINGS (CUT)	495	63.00-76.00	68-69	68.89
DRUMSTICKS	TOO FEW TO REPORT			
THIGHS	TOO FEW TO REPORT			
B/S THIGHS	TOO FEW TO REPORT			

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS  
TRADING FOR SEPTEMBER 27, 1999 — F.O.B. DOCK.

	TODAY'S RANGE	5-DAY AVERAGE
	30.00 - 33.00	31.19

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

**MIDWEST REGION PARTS** PRICES PER LB., ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 09/27-10/01/99

	Price Per Lb.	Mostly
BREAST - B/S	120.00 - 155.00	145.00
BREAST - LINE RUN	64.00 - 81.00	71.00 - 74.00
LEGS	29.50 - 40.00	-
LEG QUARTERS (BULK)	16.00 - 25.00	18.00 - 20.00
DRUMSTICKS	25.00 - 50.00	25.00 - 28.00
WINGS (WHOLE)	49.00 - 70.00	53.00 - 55.00
BACKS AND NECKS (STRIPPED)	10.00 - 12.00	-
LIVERS (5 POUND TUBS)	25.00 - 60.00	25.00 - 30.00
GIZZARDS (HEARTS)	35.00 - 40.00	40.00

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

CENTS PER POUND.	RANGE
WOGS 2# & UP - WHOLE	77-92
WOGS 2# & UP - CUT UP 8&9 PIECES	79-97
FROZEN HENS 5# & UP	88-93
FROZEN DUCKS	145-149
FROZEN SQUABS	589

#### DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

FRESH FRYERS	81-83
ROASTERS 4# & UP	82-90
HENS UNDER 5#	-
HENS OVER 5#	83-88
DUCKS	135
RABBITS-WHOLE	309
RABBITS-CUT UP	326

#### SAN FRANCISCO PROCESSED POULTRY

#### DELIVERED TO RESTAURANTS AND INSTITUTIONS

FRESH FRYERS	DRY PACK	107
	ICE PACK	91-97
ROASTERS 4# & UP	DRY PACK	112
	ICE PACK	104
HENS OVER 5#	DRY PACK	98
	ICE PACK	91-92
DUCKS		149-166

**EASTERN REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS.  
September 24,1999

**CHICKEN PRICES**

FAT CONTENT	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
15% OR LESS				
RANGE	16.00-18.00	-	17.00	-
WTD AVERAGE	16.70		17.00	

1,370,800 pounds, this includes 320,000 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	-	-	-	16.00
WTD AVERAGE				16.00

280,000 pounds, this includes 0 pounds for export shipment.

15-20%				
RANGE	13.75-17.00	17.00-18.00	13.00-14.00	13.00-14.50
WTD AVERAGE	16.32	17.58	13.54	13.79

1,806,200 pounds, this includes 544,000 pounds for export shipment.

20% OR MORE				
RANGE	-	-	13.50	-
WTD AVERAGE			13.50	

200,000 pounds, this includes 0 pounds for export shipment.  
\* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**SOUTH CENTRAL HEAVY LIVE HEN REPORT** Trading levels were lower compared to the past week. Demand was light to moderate for fully adequate offerings of spent heavy fowl. Finished sales were fair with current product fully adequate for needs. Schedules were at or near capacity. Trade sentiment was steady at best.  
HEAVY TYPE HENS (7 LBS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 27-SEP-99

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	8-19.5	11-13	12.04

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**CENTRAL REGION** PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS.  
September 24,1999

**CHICKEN PRICES**

FAT CONTENT	-----FROZEN-----		-----FRESH-----	
	FOB DOCK	DELIVERED	FOB DOCK	DELIVERED
15% OR LESS				
RANGE	-	-	-	-
WTD AVERAGE				

0 pounds, this includes 0 pounds for export shipment.

**CHICKEN PRICES, WITH ADDED SKIN**

15% OR LESS				
RANGE	18.00-19.00	20.00	14.00-15.00	-
WTD AVERAGE	18.62	20.00	14.33	

188,200 pounds, this includes 0 pounds for export shipment.

15-20%				
RANGE	13.00-17.50	15.00-22.00	10.50-14.50	13.50-19.00
WTD AVERAGE	15.35	16.89	12.25	14.13

3,269,000 pounds, this includes 1,142,400 pounds for export shipment.

20% OR MORE				
RANGE	15.00	-	-	-
WTD AVERAGE	15.00			

30,000 pounds, this includes 0 pounds for export shipment.  
\* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTHEAST HEAVY LIVE HEN REPORT** Majority trading was unchanged to slightly lower when compared to a week earlier. Offerings were fully adequate to ample. Demand was at best fair as processing schedules were reported as being full. The undertone was no better than steady.  
HEAVY TYPE HENS (7 POUNDS AND UP) \*  
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 27-SEP-99

	RANGE CENTS/LB.	MAJORITY	WTD AVG
AT FARM BUYER LOADING	7-17 CENTS/LB.	9.5-14.5	11.79
AT FARM PRODUCER LOADING		TOO FEW TO REPORT	
FOB PLANT		TOO FEW TO REPORT	

\* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**USDA, AMS, POULTRY PROGRAMS.**  
**POULTRY MARKET NEWS OFFICES**

Washington, DC	Voice	(202)720-6911	Grover T. Hunter
	Fax	(202)720-2403	(Chief)
Atlanta, GA	Voice	(404)562-5850	Johnny Freeman
	Fax	(404)562-5875	(Officer-In-Charge)
	Recorded	(404)562-5856	
Jackson, MS	Voice	(601)965-4662	Gary Brown
	Fax	(601)965-4661	(Officer-In-Charge)
Des Moines, IA	Voice	(515)284-4471	Mary L. Adkins
	Fax	(515)284-4468	(Officer-In-Charge)
	Recorded	(515)284-4545	
Bell, CA	Voice	(323)269-4154	Jim Derby
	Fax	(323)269-5926	(Officer-In-Charge)
	Recorded	(323)260-4676	